



HOUSE SALES

Year-to-Year Comparison

March 2012 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	65	348	\$716,955	128	\$615,000
Broomfield	29	114	\$375,746	81	\$347,500
Erie	16	119	\$345,843	85	\$306,000
Lafayette	21	106	\$378,759	85	\$391,000
Longmont	76	355	\$251,289	90	\$229,150
Louisville	8	75	\$460,487	86	\$371,500
Superior	12	57	\$427,508	31	\$430,000
Mountains	11	267	\$295,229	145	\$232,000
Plains	32	280	\$622,187	108	\$492,250
Total	270	1721			

Location	Total # Sold			Average Sales Price		
	03/01/10 02/28/11	03/01/11 02/29/12	% Chg	03/01/10 02/28/11	03/01/11 02/29/12	% Chg
Boulder	606	634	4.6	\$646,683	\$659,080	1.9
Broomfield	329	363	10.3	\$380,716	\$354,458	(6.9)
Erie	276	251	(9.1)	\$340,657	\$326,092	(4.3)
Lafayette	230	256	11.3	\$358,040	\$372,106	3.9
Longmont	841	841	0.0	\$257,526	\$245,335	(4.7)
Louisville	196	203	3.6	\$436,134	\$419,034	(3.9)
Superior	105	106	1.0	\$424,602	\$430,624	1.4
Mountains	234	253	8.1	\$418,468	\$398,674	(4.7)
Plains	353	295	(16.4)	\$629,576	\$625,249	(0.7)
Total	3,170	3,202				

Location	Average Days to Contract			Median Sales Price		
	03/01/10 02/28/11	03/01/11 02/29/12	% Chg	03/01/10 02/28/11	03/01/11 02/29/12	% Chg
Boulder	76	88	15.8	\$535,000	\$550,000	2.8
Broomfield	86	82	(4.7)	\$330,000	\$325,000	(1.5)
Erie	91	79	(13.2)	\$317,000	\$305,000	(3.8)
Lafayette	72	85	18.1	\$312,000	\$324,000	3.8
Longmont	72	73	1.4	\$229,000	\$220,000	(3.9)
Louisville	57	60	5.3	\$390,000	\$385,000	(1.3)
Superior	50	61	22.0	\$412,000	\$381,750	(7.3)
Mountains	130	121	(6.9)	\$375,000	\$317,500	(15.3)
Plains	100	112	12.0	\$480,000	\$458,725	(4.4)

CONDO & TOWNHOME SALES

Year-to-Year Comparison

March 2012 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	50	331	\$295,571	149	\$281,816
Broomfield	5	29	\$193,420	118	\$220,000
Erie	3	7	\$124,966	41	\$124,000
Lafayette	4	35	\$200,591	18	\$218,000
Longmont	17	98	\$184,035	109	\$210,000
Louisville	0	14	0	0	0
Superior	4	9	\$204,750	28	\$182,000
Mountains	0	1	0	0	0
Plains	5	28	\$212,320	100	\$185,000
Total	88	552			

Location	Total # Sold			Average Sales Price		
	03/01/10 02/28/11	03/01/11 02/29/12	% Chg	03/01/10 02/28/11	03/01/11 02/29/12	% Chg
Boulder	620	564	(9.0)	\$304,278	\$308,081	1.2
Broomfield	56	72	28.6	\$216,102	\$216,098	0.0
Erie	34	22	(35.3)	\$214,495	\$159,931	(25.4)
Lafayette	76	97	27.6	\$171,034	\$188,590	10.3
Longmont	166	157	(5.4)	\$179,214	\$178,307	(0.5)
Louisville	38	36	(5.3)	\$195,903	\$193,580	(1.2)
Superior	26	20	(23.1)	\$228,273	\$222,263	(2.6)
Mountains	0	2	N/A	0	\$178,450	N/A
Plains	110	74	(32.7)	\$184,901	\$208,575	12.8
Total	1,126	1,044				

Location	Average Days to Contract			Median Sales Price		
	03/01/10 02/28/11	03/01/11 02/29/12	% Chg	03/01/10 02/28/11	03/01/11 02/29/12	% Chg
Boulder	130	157	20.8	\$249,900	\$245,500	(1.8)
Broomfield	95	154	62.1	\$208,700	\$205,146	(1.7)
Erie	95	105	10.5	\$153,000	\$125,450	(18.0)
Lafayette	57	90	57.9	\$165,625	\$184,000	11.1
Longmont	82	102	24.4	\$163,727	\$165,000	0.8
Louisville	74	67	(9.5)	\$186,600	\$181,250	(2.9)
Superior	71	70	(1.4)	\$222,750	\$220,000	(1.2)
Mountains	0	98	N/A	0	\$178,450	N/A
Plains	105	122	16.2	\$164,000	\$187,500	14.3

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Data Source: IRES- Information Real Estate Services

