



## HOUSE SALES

### July 2011 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	58	490	\$736,519	96	\$544,000
Broomfield	23	169	\$365,348	58	\$352,899
Erie	19	138	\$322,293	56	\$304,000
Lafayette	24	158	\$373,999	81	\$308,500
Longmont	102	492	\$239,769	79	\$224,000
Louisville	29	88	\$475,519	53	\$378,000
Superior	12	50	\$456,541	19	\$434,000
Mountains	34	432	\$407,216	97	\$329,000
Plains	33	362	\$739,812	111	\$620,000
<b>Total</b>	<b>334</b>				

### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	07/01/09 06/30/10	07/01/10 06/30/11	% Chg	07/01/09 06/30/10	07/01/10 06/30/11	% Chg
Boulder	670	591	<11.8>	\$648,605	\$656,055	1.1
Broomfield	367	335	<8.7>	\$353,871	\$362,942	2.6
Erie	310	253	<18.4>	\$330,232	\$328,579	<.5>
Lafayette	253	210	<17>	\$361,227	\$358,962	<.6>
Longmont	975	744	<23.7>	\$247,742	\$254,778	2.8
Louisville	208	171	<17.8>	\$427,198	\$415,329	<2.8>
Superior	123	113	<8.1>	\$422,214	\$428,511	1.5
Mountains	225	224	<.4>	\$414,417	\$404,225	<2.5>
Plains	298	327	9.7	\$588,671	\$623,698	6
<b>Total</b>	<b>3,429</b>	<b>2,968</b>				

Location	Average Days to Contract			Median Sales Price		
	07/01/09 06/30/10	07/01/10 06/30/11	% Chg	07/01/09 06/30/10	07/01/10 06/30/11	% Chg
Boulder	79	88	11.4	\$525,000	\$535,000	1.9
Broomfield	83	97	16.9	\$320,000	\$325,000	1.6
Erie	85	85	0	\$305,000	\$310,738	1.9
Lafayette	71	77	8.5	\$299,999	\$323,500	7.8
Longmont	71	75	5.6	\$225,000	\$225,000	0
Louisville	58	63	8.6	\$375,000	\$386,000	2.9
Superior	57	67	17.5	\$410,000	\$390,000	<4.9>
Mountains	134	136	1.5	\$355,000	\$355,000	0
Plains	113	101	<10.6>	\$460,000	\$486,860	5.8

## CONDO & TOWNHOME SALES

### July 2011 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	51	486	\$284,416	131	\$245,000
Broomfield	6	46	\$207,793	269	\$224,500
Erie	3	7	\$112,683	175	\$113,050
Lafayette	11	54	\$194,363	63	\$184,000
Longmont	12	125	\$173,936	90	\$166,000
Louisville	9	18	\$174,933	43	\$162,900
Superior	3	12	\$229,066	46	\$220,000
Mountains	0	2	0	0	0
Plains	8	52	\$205,427	35	\$191,500
<b>Total</b>	<b>103</b>				

### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	07/01/09 06/30/10	07/01/10 06/30/11	% Chg	07/01/09 06/30/10	07/01/10 06/30/11	% Chg
Boulder	696	488	<29.9>	\$299,451	\$319,257	6.6
Broomfield	64	61	<4.7>	\$210,696	\$211,554	0.4
Erie	33	34	3	\$263,228	\$181,351	<31.1>
Lafayette	108	68	<37>	\$183,420	\$174,359	<4.9>
Longmont	202	143	<29.2>	\$172,439	\$175,977	2.1
Louisville	71	30	<57.7>	\$217,283	\$180,946	<16.7>
Superior	49	18	<63.3>	\$262,075	\$204,011	<22.2>
Mountains	0	0	0	0	0	0
Plains	116	85	<26.7>	\$185,413	\$196,421	5.9
<b>Total</b>	<b>1,339</b>	<b>927</b>				

Location	Average Days to Contract			Median Sales Price		
	07/01/09 06/30/10	07/01/10 06/30/11	% Chg	07/01/09 06/30/10	07/01/10 06/30/11	% Chg
Boulder	112	125	11.6	\$242,500	\$249,500	2.9
Broomfield	100	109	9	\$190,000	\$202,500	6.6
Erie	103	95	<7.8>	\$251,000	\$144,950	<42.3>
Lafayette	51	74	45.1	\$171,000	\$170,750	<.1>
Longmont	94	99	5.3	\$165,365	\$163,727	<1>
Louisville	96	81	<15.6>	\$212,000	\$179,248	<15.4>
Superior	75	62	<17.3>	\$220,000	\$218,000	<.9>
Mountains	0	0	0	0	0	0
Plains	87	141	62.1	\$160,900	\$175,500	9.1

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Data Source: IRES- Information Real Estate Services