



HOUSE SALES

October 2011 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	39	382	\$705,697	88	\$650,000
Broomfield	23	144	\$423,146	76	\$465,000
Erie	15	125	\$354,500	74	\$379,000
Lafayette	21	124	\$322,614	84	\$306,500
Longmont	67	371	\$252,287	72	\$218,000
Louisville	17	68	\$415,082	61	\$380,000
Superior	8	43	\$388,187	53	\$368,000
Mountains	25	365	\$323,927	116	\$305,000
Plains	32	305	\$568,336	124	\$429,500
Total	247				

Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	10/01/09 09/30/10	10/01/10 09/30/11	% Chg	10/01/09 09/30/10	10/01/10 09/30/11	% Chg
Boulder	642	619	<3.6>	\$651,446	\$661,422	1.5
Broomfield	345	354	2.6	\$359,701	\$366,281	1.8
Erie	286	253	<11.5>	\$339,181	\$322,324	<5>
Lafayette	233	235	0.9	\$356,361	\$369,802	3.8
Longmont	887	832	<6.2>	\$253,556	\$245,699	<3.1>
Louisville	194	196	1	\$439,485	\$418,412	<4.8>
Superior	105	109	3.8	\$429,342	\$429,287	0
Mountains	234	227	<3>	\$419,171	\$397,796	<5.1>
Plains	324	308	<4.9>	\$613,545	\$625,866	2
Total	3,250	3,133				

Location	Average Days to Contract			Median Sales Price		
	10/01/09 09/30/10	10/01/10 09/30/11	% Chg	10/01/09 09/30/10	10/01/10 09/30/11	% Chg
Boulder	77	92	19.5	\$534,000	\$535,000	0.2
Broomfield	84	90	7.1	\$326,000	\$325,000	<.3>
Erie	89	86	<3.4>	\$312,000	\$303,601	<2.7>
Lafayette	70	85	21.4	\$290,000	\$323,500	11.6
Longmont	71	75	5.6	\$230,000	\$220,000	<4.3>
Louisville	59	60	1.7	\$395,000	\$380,000	<3.8>
Superior	56	63	12.5	\$424,900	\$395,000	<7>
Mountains	136	121	<11>	\$360,000	\$325,000	<9.7>
Plains	101	106	5	\$469,000	\$485,000	3.4

CONDO & TOWNHOME SALES

October 2011 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	37	373	\$314,255	209	\$240,000
Broomfield	2	47	\$298,313	96	\$298,313
Erie	2	5	\$118,740	67	\$118,740
Lafayette	7	42	\$206,429	115	\$195,000
Longmont	18	115	\$166,129	121	\$138,500
Louisville	5	19	\$250,140	21	\$168,000
Superior	1	11	\$296,000	27	\$296,000
Mountains	0	1	0	0	0
Plains	6	35	\$188,466	55	\$178,400
Total	78				

Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	10/01/09 09/30/10	10/01/10 09/30/11	% Chg	10/01/09 09/30/10	10/01/10 09/30/11	% Chg
Boulder	628	537	<14.5>	\$301,957	\$313,524	3.8
Broomfield	62	67	8.1	\$214,165	\$216,530	1.1
Erie	29	36	24.1	\$247,089	\$185,572	<24.9>
Lafayette	93	76	<18.3>	\$176,736	\$181,374	2.6
Longmont	165	161	<2.4>	\$170,429	\$178,551	4.8
Louisville	51	38	<25.5>	\$210,224	\$180,628	<14.1>
Superior	38	18	<52.6>	\$265,569	\$206,688	<22.2>
Mountains	0	1	N/A	0	\$91,000	N/A
Plains	112	80	<28.6>	\$188,496	\$200,305	6.3
Total	1,178	1,014				

Location	Average Days to Contract			Median Sales Price		
	10/01/09 09/30/10	10/01/10 09/30/11	% Chg	10/01/09 09/30/10	10/01/10 09/30/11	% Chg
Boulder	124	126	1.6	\$245,000	\$249,000	1.6
Broomfield	90	142	57.8	\$206,000	\$214,873	4.3
Erie	93	113	21.5	\$245,000	\$143,950	<41.2>
Lafayette	49	82	67.3	\$169,700	\$176,250	3.9
Longmont	80	101	26.3	\$161,205	\$165,000	2.4
Louisville	93	81	<12.9>	\$195,900	\$180,000	<8.1>
Superior	77	60	<22.1>	\$222,500	\$218,000	<2>
Mountains	0	171	N/A	0	\$91,000	N/A
Plains	101	135	33.7	\$163,000	\$168,750	3.5

For more information contact: Kenneth Hotard *303.442.3585* khotard@barastaff.com
Data Source: IRES- Information Real Estate Services