



**HOUSE SALES**

**May 2009 Statistics**

| Location     | Total # Sold | Inventory | Avg. Sales Price | Avg. Days to Contract | Median Sales Price |
|--------------|--------------|-----------|------------------|-----------------------|--------------------|
| Boulder      | 50           | 591       | \$643,454        | 60                    | \$499,900          |
| Broomfield   | 25           | 211       | \$374,987        | 97                    | \$295,000          |
| Erie         | 19           | 204       | \$328,815        | 66                    | \$315,000          |
| Lafayette    | 17           | 153       | \$292,986        | 120                   | \$286,000          |
| Longmont     | 89           | 501       | \$241,096        | 70                    | \$214,000          |
| Louisville   | 16           | 103       | \$400,125        | 60                    | \$404,000          |
| Superior     | 14           | 77        | \$356,428        | 53                    | \$330,000          |
| Mountains    | 14           | 383       | \$361,435        | 85                    | \$299,700          |
| Plains       | 19           | 422       | \$488,997        | 106                   | \$447,500          |
| <b>Total</b> | <b>249</b>   |           |                  |                       |                    |

**Year-to-Year Comparison**

| Location     | Total # Sold         |                      |        | Average Sales Price  |                      |        |
|--------------|----------------------|----------------------|--------|----------------------|----------------------|--------|
|              | 05/01/07<br>04/30/08 | 05/01/08<br>04/30/09 | % Chg  | 05/01/07<br>04/30/08 | 05/01/08<br>04/30/09 | % Chg  |
| Boulder      | 919                  | 648                  | <29.5> | \$650,999            | \$657,963            | 1.1    |
| Broomfield   | 397                  | 353                  | <11.1> | \$375,037            | \$387,897            | 3.4    |
| Erie         | 319                  | 267                  | <16.3> | \$354,576            | \$347,220            | <2.1>  |
| Lafayette    | 276                  | 234                  | <15.2> | \$394,108            | \$345,553            | <12.3> |
| Longmont     | 1110                 | 938                  | <15.5> | \$271,297            | \$245,308            | <9.6>  |
| Louisville   | 244                  | 189                  | <22.5> | \$389,282            | \$384,775            | <1.2>  |
| Superior     | 155                  | 113                  | <27.1> | \$421,467            | \$428,221            | 1.6    |
| Mountains    | 309                  | 239                  | <22.7> | \$436,028            | \$443,905            | 1.8    |
| Plains       | 415                  | 255                  | <38.6> | \$675,219            | \$628,554            | <6.9>  |
| <b>Total</b> | <b>4,144</b>         | <b>3,236</b>         |        |                      |                      |        |

| Location   | Average Days to Contract |                      |        | Median Sales Price   |                      |       |
|------------|--------------------------|----------------------|--------|----------------------|----------------------|-------|
|            | 05/01/07<br>04/30/08     | 05/01/08<br>04/30/09 | % Chg  | 05/01/07<br>04/30/08 | 05/01/08<br>04/30/09 | % Chg |
| Boulder    | 64                       | 66                   | 3.1    | \$543,000            | \$539,000            | <.7>  |
| Broomfield | 87                       | 91                   | 4.6    | \$315,000            | \$344,588            | 9.4   |
| Erie       | 87                       | 85                   | <2.3>  | \$305,000            | \$310,000            | 1.6   |
| Lafayette  | 71                       | 72                   | 1.4    | \$315,000            | \$303,700            | <3.6> |
| Longmont   | 83                       | 74                   | <10.8> | \$234,900            | \$219,900            | <6.4> |
| Louisville | 42                       | 48                   | 14.3   | \$350,000            | \$345,000            | <1.4> |
| Superior   | 51                       | 65                   | 27.5   | \$399,000            | \$405,000            | 1.5   |
| Mountains  | 127                      | 121                  | <4.7>  | \$350,000            | \$348,000            | <.6>  |
| Plains     | 85                       | 86                   | 1.2    | \$500,000            | \$493,000            | <1.4> |

**CONDO & TOWNHOME SALES**

**May 2009 Statistics**

| Location     | Total # Sold | Inventory | Avg. Sales Price | Avg. Days to Contract | Median Sales Price |
|--------------|--------------|-----------|------------------|-----------------------|--------------------|
| Boulder      | 53           | 526       | \$297,439        | 118                   | \$247,700          |
| Broomfield   | 4            | 53        | \$217,875        | 123                   | \$190,000          |
| Erie         | 1            | 26        | \$179,481        | 2                     | \$179,481          |
| Lafayette    | 8            | 44        | \$168,812        | 82                    | \$129,000          |
| Longmont     | 15           | 150       | \$181,243        | 79                    | \$171,000          |
| Louisville   | 4            | 45        | \$172,375        | 90                    | \$144,900          |
| Superior     | 2            | 30        | \$199,000        | 82                    | \$178,000          |
| Mountains    | 0            | 0         | 0                | 0                     | 0                  |
| Plains       | 9            | 70        | \$189,600        | 88                    | \$159,900          |
| <b>Total</b> | <b>96</b>    |           |                  |                       |                    |

**Year-to-Year Comparison**

| Location     | Total # Sold         |                      |        | Average Sales Price  |                      |        |
|--------------|----------------------|----------------------|--------|----------------------|----------------------|--------|
|              | 05/01/07<br>04/30/08 | 05/01/08<br>04/30/09 | % Chg  | 05/01/07<br>04/30/08 | 05/01/08<br>04/30/09 | % Chg  |
| Boulder      | 762                  | 686                  | <10>   | \$299,202            | \$302,618            | 1.1    |
| Broomfield   | 93                   | 75                   | <19.4> | \$230,834            | \$217,402            | <5.8>  |
| Erie         | 38                   | 22                   | <42.1> | \$255,065            | \$206,238            | <19.1> |
| Lafayette    | 140                  | 93                   | <33.6> | \$189,520            | \$180,899            | <4.5>  |
| Longmont     | 232                  | 209                  | <9.9>  | \$196,802            | \$181,717            | <7.7>  |
| Louisville   | 82                   | 53                   | <35.4> | \$207,228            | \$218,932            | 5.6    |
| Superior     | 45                   | 41                   | <8.9>  | \$205,627            | \$221,292            | 7.6    |
| Mountains    | 1                    | 1                    | 0      | \$92,000             | \$26,000             | <71.7> |
| Plains       | 92                   | 53                   | <42.4> | \$200,847            | \$195,463            | <2.7>  |
| <b>Total</b> | <b>1,485</b>         | <b>1,233</b>         |        |                      |                      |        |

| Location   | Average Days to Contract |                      |        | Median Sales Price   |                      |        |
|------------|--------------------------|----------------------|--------|----------------------|----------------------|--------|
|            | 05/01/07<br>04/30/08     | 05/01/08<br>04/30/09 | % Chg  | 05/01/07<br>04/30/08 | 05/01/08<br>04/30/09 | % Chg  |
| Boulder    | 71                       | 76                   | 7      | \$242,000            | \$255,000            | 5.4    |
| Broomfield | 128                      | 131                  | 2.3    | \$228,900            | \$219,107            | <4.3>  |
| Erie       | 111                      | 129                  | 16.2   | \$179,500            | \$181,000            | 0.8    |
| Lafayette  | 88                       | 82                   | <6.8>  | \$178,500            | \$169,500            | <5>    |
| Longmont   | 112                      | 109                  | <2.7>  | \$182,000            | \$164,750            | <9.5>  |
| Louisville | 86                       | 72                   | <16.3> | \$204,000            | \$212,900            | 4.4    |
| Superior   | 95                       | 85                   | <10.5> | \$195,000            | \$200,000            | 2.6    |
| Mountains  | 99                       | 105                  | 6.1    | \$92,000             | \$26,000             | <71.7> |
| Plains     | 88                       | 83                   | <5.7>  | \$186,937            | \$173,000            | <7.5>  |

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 Data Source: IRES- Information Real Estate Services