



HOUSE SALES

Year -to -Year Comparison

March 2008 Statistics

| Location | Total # Sold | Inventory | Avg. Sales Price | Avg. Days to Contract | Median Sales Price |
|--------------|--------------|-----------|------------------|-----------------------|--------------------|
| Boulder | 60 | 404 | \$687,004 | 54 | \$534,000 |
| Broomfield | 22 | 191 | \$428,656 | 76 | \$327,000 |
| Erie | 24 | 203 | \$394,431 | 108 | \$319,978 |
| Lafayette | 20 | 133 | \$486,740 | 66 | \$334,900 |
| Longmont | 92 | 644 | \$262,395 | 92 | \$217,000 |
| Louisville | 20 | 79 | \$400,402 | 47 | \$390,000 |
| Superior | 8 | 44 | \$453,438 | 55 | \$394,000 |
| Mountains | 18 | 289 | \$388,130 | 135 | \$380,000 |
| Plains | 31 | 229 | \$610,753 | 95 | \$422,000 |
| Total | 295 | | | | |

| Location | Total # Sold | | | Average Sales Price | | |
|--------------|----------------------|----------------------|--------|----------------------|----------------------|-------|
| | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg |
| Boulder | 979 | 937 | <4.3> | \$646,840 | \$653,520 | 1 |
| Broomfield | 395 | 397 | 0.5 | \$359,623 | \$379,544 | 5.5 |
| Erie | 308 | 312 | 1.3 | \$358,130 | \$348,619 | <2.7> |
| Lafayette | 340 | 293 | <13.8> | \$398,221 | \$402,670 | 1.1 |
| Longmont | 1206 | 1104 | <8.5> | \$278,115 | \$277,959 | <.1> |
| Louisville | 271 | 239 | <11.8> | \$361,289 | \$391,750 | 8.4 |
| Superior | 209 | 161 | <23> | \$418,515 | \$421,467 | 0.7 |
| Mountains | 336 | 304 | <9.5> | \$418,404 | \$449,689 | 7.5 |
| Plains | 403 | 416 | 3.2 | \$652,496 | \$677,517 | 3.8 |
| Total | 4,447 | 4,163 | | | | |

| Location | Average Days to Contract | | | Median Sales Price | | |
|------------|--------------------------|----------------------|--------|----------------------|----------------------|-------|
| | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg |
| Boulder | 60 | 67 | 11.7 | \$550,000 | \$579,000 | 5.3 |
| Broomfield | 83 | 90 | 8.4 | \$290,000 | \$318,000 | 9.7 |
| Erie | 95 | 88 | <7.4> | \$308,000 | \$301,000 | <2.3> |
| Lafayette | 82 | 72 | <12.2> | \$349,900 | \$317,000 | <9.4> |
| Longmont | 87 | 86 | <1.1> | \$239,900 | \$240,000 | 0 |
| Louisville | 47 | 44 | <6.4> | \$332,000 | \$352,500 | 6.2 |
| Superior | 60 | 55 | <8.3> | \$372,000 | \$400,000 | 7.5 |
| Mountains | 108 | 125 | 15.7 | \$359,696 | \$357,500 | <.6> |
| Plains | 92 | 87 | <5.4> | \$499,000 | \$504,278 | 1.1 |

CONDO & TOWNHOME SALES

Year -to -Year Comparison

March 2008 Statistics

| Location | Total # Sold | Inventory | Avg. Sales Price | Avg. Days to Contract | Median Sales Price |
|--------------|--------------|-----------|------------------|-----------------------|--------------------|
| Boulder | 58 | 468 | \$407,916 | 80 | \$258,000 |
| Broomfield | 4 | 80 | \$227,450 | 42 | \$206,900 |
| Erie | 3 | 28 | \$297,053 | 48 | \$172,277 |
| Lafayette | 12 | 46 | \$163,900 | 104 | \$143,000 |
| Longmont | 22 | 210 | \$195,793 | 103 | \$173,500 |
| Louisville | 5 | 26 | \$188,250 | 112 | \$179,500 |
| Superior | 2 | 21 | \$205,000 | 57 | \$175,000 |
| Mountains | 0 | 0 | 0 | 0 | 0 |
| Plains | 9 | 28 | \$212,444 | 84 | \$220,000 |
| Total | 115 | | | | |

| Location | Total # Sold | | | Average Sales Price | | |
|--------------|----------------------|----------------------|--------|----------------------|----------------------|--------|
| | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg |
| Boulder | 813 | 777 | <4.4> | \$270,511 | \$289,007 | 6.8 |
| Broomfield | 59 | 97 | 64.4 | \$247,936 | \$234,993 | <5.2> |
| Erie | 35 | 42 | 20 | \$224,756 | \$254,313 | 13.2 |
| Lafayette | 150 | 141 | <6> | \$200,449 | \$193,525 | <3.5> |
| Longmont | 231 | 231 | 0 | \$207,170 | \$193,162 | <6.8> |
| Louisville | 77 | 86 | 11.7 | \$214,125 | \$206,666 | <3.5> |
| Superior | 33 | 51 | 54.5 | \$231,262 | \$200,702 | <13.2> |
| Mountains | 3 | 1 | <66.7> | \$256,333 | \$92,000 | <64.1> |
| Plains | 63 | 90 | 42.9 | \$208,682 | \$199,798 | <4.3> |
| Total | 1,464 | 1,516 | | | | |

| Location | Average Days to Contract | | | Median Sales Price | | |
|------------|--------------------------|----------------------|--------|----------------------|----------------------|--------|
| | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg | 03/01/06 02/28/07 | 03/01/07 02/29/08 | % Chg |
| Boulder | 80 | 71 | <11.3> | \$242,000 | \$245,000 | 1.2 |
| Broomfield | 131 | 131 | 0 | \$238,800 | \$232,000 | <2.8> |
| Erie | 112 | 128 | 14.3 | \$182,000 | \$186,900 | 2.7 |
| Lafayette | 84 | 89 | 6 | \$195,000 | \$188,900 | <3.1> |
| Longmont | 114 | 114 | 0 | \$188,500 | \$182,000 | <3.4> |
| Louisville | 83 | 81 | <2.4> | \$200,000 | \$204,000 | 2 |
| Superior | 84 | 96 | 14.3 | \$198,500 | \$193,500 | <2.5> |
| Mountains | 75 | 99 | 32 | \$229,000 | \$92,000 | <59.8> |
| Plains | 86 | 91 | 5.8 | \$169,000 | \$172,400 | 2 |

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Data Source: IRES- Information Real Estate Services