



## HOUSE SALES

### November 2006 Statistics

### Year- to -Year Comparison

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	66	389	\$638,264	77	\$545,300
Broomfield	32	219	\$421,801	89	\$310,000
Erie	16	222	\$321,962	77	\$300,000
Lafayette	19	182	\$434,702	91	\$334,900
Longmont	77	753	\$255,598	100	\$219,000
Louisville	13	80	\$299,800	25	\$294,000
Superior	10	69	\$401,650	62	\$310,000
Mountains	29	365	\$373,465	146	\$319,500
Plains	27	181	\$835,125	79	\$599,900
<b>Total</b>	<b>289</b>				

Location	Total # Sold			Average Sales Price		
	11/01/04 10/31/05	11/01/05 10/31/06	% Chg	10/01/04 09/30/05	10/01/05 09/30/06	% Chg
Boulder	1000	987	<1.3>	599,066	641,977	7.2
Broomfield	388	400	3.1	333,072	339,654	2
Erie	297	300	1	357,835	359,566	0.5
Lafayette	407	323	<20.6>	388,464	398,705	2.6
Longmont	1389	1241	<10.7>	280,491	290,062	3.4
Louisville	333	279	<16.2>	346,787	370,629	6.9
Superior	211	196	<7>	414,541	430,643	3.9
Mountains	397	347	<12.6>	387,772	425,678	9.8
Plains	434	414	<4.6>	581,877	647,904	11.3
<b>Total</b>	<b>4,856</b>	<b>4,487</b>				

Location	Average Days to Contract			Median Sales Price		
	11/01/04 10/31/05	11/01/05 10/31/06	% Chg	11/01/04 10/31/05	11/01/05 10/31/06	% Chg
Boulder	57	57	0	519,000	545,000	5
Broomfield	78	78	0	274,000	283,000	3.3
Erie	88	97	10.2	299,000	314,900	5.3
Lafayette	74	76	2.7	324,000	332,500	2.6
Longmont	82	83	1.2	239,900	243,450	1.5
Louisville	52	47	<9.6>	307,000	337,000	9.8
Superior	51	60	17.6	386,000	376,000	<2.6>
Mountains	127	108	<14.9>	330,000	362,500	9.8
Plains	84	96	14.2	450,000	484,900	7.8

## CONDO & TOWNHOME SALES

### November 2006 Statistics

### Year- to -Year Comparison

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	37	417	\$307,693	93	\$266,900
Broomfield	11	69	\$192,833	141	\$164,000
Erie	3	31	\$311,167	102	\$348,158
Lafayette	7	94	\$197,568	86	\$208,706
Longmont	25	241	\$199,520	101	\$181,500
Louisville	2	43	\$146,750	162	\$116,000
Superior	1	31	\$217,000	94	\$217,000
Mountains	0	1	0	0	0
Plains	3	52	\$144,800	107	\$102,200
<b>Total</b>	<b>89</b>				

Location	Total # Sold			Average Sales Price		
	11/01/04 10/31/05	11/01/05 10/31/06	% Chg	10/01/04 09/30/05	10/01/05 09/30/06	% Chg
Boulder	883	832	<5.8>	272,995	272,490	<.2>
Broomfield	87	76	<12.6>	202,830	203,597	0.4
Erie	15	43	186.7	171,455	284,141	65.7
Lafayette	147	146	0.7	198,880	196,556	<1.2>
Longmont	313	232	<25.9>	188,934	192,340	1.8
Louisville	72	75	4.2	187,125	206,179	10.2
Superior	53	63	18.9	217,870	217,769	<.04>
Mountains	3	4	33.3	185,166	137,375	<25.8>
Plains	130	91	<30>	193,127	195,729	1.3
<b>Total</b>	<b>1,703</b>	<b>1,562</b>				

Location	Average Days to Contract			Median Sales Price		
	11/01/04 10/31/05	11/01/05 10/31/06	% Chg	11/01/04 10/31/05	11/01/05 10/31/06	% Chg
Boulder	88	79	<10.2>	243,000	235,000	<3.3>
Broomfield	118	116	<1.7>	194,900	196,869	1
Erie	56	129	130.4	165,500	245,748	48.5
Lafayette	71	87	22.5	180,000	181,000	0.6
Longmont	109	111	1.8	179,144	178,916	<.1>
Louisville	80	88	10	178,450	190,000	6.5
Superior	103	85	<17.5>	218,000	210,000	<3.7>
Mountains	174	77	<55.7>	155,000	140,000	<9.7>
Plains	94	78	<17>	174,000	168,000	<3.4>

For more information contact: Kenneth Hotard \*303.442.3585\* khotard@barastaff.com  
Data Source: IRES- Information Real Estate Services