



## HOUSE SALES

### October 2006 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	84	466	\$673,117	60	\$545,000
Broomfield	30	238	\$379,776	83	\$299,900
Erie	23	238	\$381,153	123	\$320,000
Lafayette	21	204	\$414,841	58	\$315,570
Longmont	90	838	\$311,417	86	\$247,500
Louisville	17	86	\$360,194	28	\$329,000
Superior	11	80	\$368,118	45	\$318,000
Mountains	30	424	\$406,423	106	\$362,500
Plains	30	205	\$716,662	101	\$475,000
<b>Total</b>	<b>336</b>				

### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	10/01/04 09/30/05	10/01/05 09/30/06	% Chg	10/01/04 09/30/05	10/01/05 09/30/06	% Chg
Boulder	999	972	<2.7>	\$599,816	\$633,608	5.6
Broomfield	390	396	1.5	\$330,692	\$335,997	1.6
Erie	307	292	<4.9>	\$351,063	\$358,127	2
Lafayette	404	331	<18.1>	\$386,594	\$396,255	2.5
Longmont	1390	1236	<11.1>	\$278,912	\$286,296	2.7
Louisville	322	292	<9.3>	\$345,407	\$368,957	6.8
Superior	218	195	<10.6>	\$413,109	\$432,362	4.7
Mountains	418	345	<17.5>	\$380,033	\$424,830	11.8
Plains	430	419	<2.6>	\$584,985	\$632,762	8.2
<b>Total</b>	<b>4,878</b>	<b>4,478</b>				

Location	Average Days to Contract			Median Sales Price		
	10/01/04 09/30/05	10/01/05 09/30/06	% Chg	10/01/04 09/30/05	10/01/05 09/30/06	% Chg
Boulder	59	56	<5.1>	\$520,000	\$535,000	2.9
Broomfield	77	78	1.3	\$268,900	\$280,000	4.1
Erie	87	96	10.3	\$326,000	\$314,000	<3.7>
Lafayette	72	77	6.9	\$331,179	\$327,500	<1.1>
Longmont	81	82	1.2	\$238,500	\$242,000	1.5
Louisville	52	49	<5.8>	\$305,000	\$335,000	9.8
Superior	51	60	17.6	\$384,000	\$387,000	0.8
Mountains	129	107	<17.1>	\$320,900	\$364,500	13.6
Plains	84	96	14.3	\$460,000	\$481,527	4.7

## CONDO & TOWNHOME SALES

### October 2006 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	42	462	\$295,942	84	\$223,000
Broomfield	9	76	\$212,460	82	\$220,000
Erie	4	24	\$228,964	36	\$162,000
Lafayette	7	86	\$175,534	85	\$147,340
Longmont	23	263	\$180,911	85	\$162,000
Louisville	6	42	\$205,650	58	\$215,000
Superior	6	33	\$223,416	73	\$222,000
Mountains	1	3	\$168,500	119	\$168,500
Plains	6	62	\$139,884	104	\$139,000
<b>Total</b>	<b>104</b>				

### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	10/01/04 09/30/05	10/01/05 09/30/06	% Chg	10/01/04 09/30/05	10/01/05 09/30/06	% Chg
Boulder	877	848	<3.3>	\$265,990	\$276,907	4.1
Broomfield	84	72	<14.3>	\$201,939	\$203,519	0.8
Erie	14	40	85.7	\$171,881	\$286,692	66.8
Lafayette	146	150	2.7	\$199,824	\$196,332	<1.7>
Longmont	305	238	<22>	\$190,058	\$192,900	1.5
Louisville	70	73	4.3	\$184,117	\$207,306	12.6
Superior	51	60	17.6	\$218,085	\$217,062	<.5>
Mountains	2	4	100	\$150,750	\$158,750	5.3
Plains	137	91	<33.8>	\$193,517	\$197,138	1.9
<b>Total</b>	<b>1,686</b>	<b>1,576</b>				

Location	Average Days to Contract			Median Sales Price		
	10/01/04 09/30/05	10/01/05 09/30/06	% Chg	10/01/04 09/30/05	10/01/05 09/30/06	% Chg
Boulder	88	80	<9.1>	\$240,000	\$238,500	<.6>
Broomfield	119	116	<2.5>	\$194,000	\$196,869	1.5
Erie	59	135	128.8	\$165,200	\$202,900	22.8
Lafayette	72	86	19.4	\$180,000	\$181,000	0.6
Longmont	112	112	0	\$162,937	\$179,900	10.4
Louisville	78	91	16.7	\$177,150	\$189,000	6.7
Superior	102	88	<13.7>	\$218,000	\$206,500	<5.3>
Mountains	218	68	<68.8>	\$146,500	\$140,000	<4.4>
Plains	92	75	<18.5>	\$175,000	\$169,000	<3.4>

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Data Source: IRES- Information Real Estate Services