



## CONDO & TOWNHOME SALES

### March 2003 STATISTICS

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	47	349	\$217,859	57	\$194,100
Lafayette	16	84	\$161,253	94	\$141,000
Longmont	10	222	\$181,877	83	\$171,900
Louisville	3	41	\$177,833	74	\$185,000
Superior	8	35	\$243,112	100	\$216,000
Mountains	1	0	\$164,900	41	\$164,900
Plains	13	90	\$172,307	61	\$173,500
<b>Total</b>	<b>98</b>				

### Previous 12 Months

Location	Total # Sold			Average Sales Price		
	3/1/01-2/28/02	3/1/02-2/28/03	% chg	3/1/01-2/28/02	3/1/02-2/28/03	%chg
Boulder	613	684	11.6	\$220,709	\$231,896	5.1
Lafayette	202	167	<17.3>	\$185,085	\$190,143	2.7
Longmont	426	289	<32.2>	\$177,483	\$181,632	2.3
Louisville	82	77	<6.1>	\$182,883	\$179,032	<2.1>
Superior	49	78	59.2	\$203,816	\$221,525	8.7
Mountains	0	4			\$91,375	
Plains	226	192	<15>	\$179,247	\$188,090	4.9
<b>Total</b>	<b>1,598</b>	<b>1,491</b>				

Location	Average Days to Contract			Median Sales Price		
	3/1/01-2/28/02	3/1/02-2/28/03	% chg	3/1/01-2/28/02	3/1/02-2/28/03	% chg
Boulder	33	49	48.5	\$206,250	\$220,000	6.7
Lafayette	45	58	28.9	\$175,000	\$179,000	2.3
Longmont	95	N/A		\$168,500	\$173,500	3
Louisville	24	52	116.7	\$176,500	\$175,000	<.8>
Superior	47	62	31.9	\$199,900	\$215,000	7.6
Mountains	0	109		0	\$86,500	
Plains	37	49	32.4	\$171,000	\$177,500	3.8

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 Data source: IRES-Information Real Estate Services